









Scott Vanderpool
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857K	8,780	87	353	6	1
Digital active clients ¹	Local employees	Financial centers	ATMs	Merrill® offices	Bank of America Private Bank office

Business lending

Small business



\$459 million
Loans to small business

Credit extended to businesses that generally have annual revenues of less than \$5 million.

Commercial business



\$3.4 billion
Loans to commercial business

Credit extended to businesses that generally have annual revenues of \$5 million to \$2 billion.

Personal banking and investing



\$30 billion
Total FDIC deposits*



\$3.0 billion
Bank of America Private Bank client balances***



\$291 million
Home loans**



\$40 billion
Merrill client balances***

Community support

Grants and matching gifts² (since 2019)



\$19 million

Advancing economic mobility in the communities we serve, including creating opportunities for people of color. The Bank of America Charitable Foundation provides grants and matching gifts on behalf of employees.²

Being a great place to work



\$23
U.S. minimum hourly wage for full-time employees



\$7.5K
offered in tuition assistance to return to school or pursue eligible job-related courses and certifications



10K+ employees celebrating 15 or more years of service **took 4–6 weeks of paid time off as part of the companywide sabbatical program in 2023**



¹ Digital active users represents mobile and/or online 90-day active users | ² Community support amounts represent a cumulative five-year period of contributions; 20 quarters from fact-sheet date

*Total deposits within this market as of June 30, 2023, which may be inclusive of Consumer, Global Wealth & Investment Management (GWIM), Global Banking and Global Markets deposits.

**Home loan dollars reflect a rolling 12-month total of first mortgage loan production figures including Consumer Banking and GWIM.

***Global Wealth and Investment Management (GWIM), the wealth and investment management division of Bank of America, includes Bank of America Private Bank and Merrill. GWIM Client Balances consists of assets under management of GWIM entities, brokerage assets, and assets in custody of GWIM entities

THE ACADEMY

OUR FIVE PRIORITIES



World-class onboarding



Upskilling



High-tech & high-touch experiences



Serving our communities



Culture of integrity

 **211** INDUSTRY AWARDS

We provide:



Superior onboarding experiences



Expert facilitation & coaching



Structured education



Immersive technology



Enterprise regulatory learning & governance

We support:



Teammates



Students & Military



Communities

Our 2024 YTD results:

YTD 06/30/2024

~**118K**

Academy participants

~**18K**

Core participants

~**38K**

Upskill participants

~**62K**

On-demand education unique participants

395

Structured education programs

~**3000**

High-tech modules

~**656K**

High-tech simulations completed

~**2.2MM**

Regulatory enrollments

84.7%

EXTERNAL

86.3%

INTERNAL

Hires that feel prepared for role

Our foundation: a culture of integrity.

99.9% - On-time compliance training completion for employees & vendors

Convening partners to fuel economic growth through jobs and skills development



For more information on Bank of America's efforts, visit bankofamerica.com/jobskills.



Highlights of our work here in Phoenix

- \$1 million investment to Arizona State University creating Leverage AZ
- Boys & Girls Clubs of Central AZ- AZ Youthforce Summer Internship Program
- 3 Leader on Loan Executives –iCAN, Year Up and Maricopa Community College
- \$19 million in grants since 2019 to nonprofit organizations advancing economic mobility

THE ACADEMY at Bank of America

Audiences



Talent



Communities



Clients

Education that's transforming lives and communities

Offered by The Academy

Career Readiness

Increasing your professional skills is always important, no matter where you are in your career. Be sure to register for a free live workshop.

Skill-Specific Learning

Build knowledge and understanding for in-demand skills across a variety of educational and workplace topics. Be sure to register for a free live workshop.

Financial Wellness

Experts have curated and recommended resources just for you from our Better Money Habits® and Small Business Resources sites. Be sure to register for a free live workshop.

Scan the QR code to get started!



Free Live Workshops

For more information about The Academy at Bank of America, please visit us at go.bofa.com/education

Questions? Contact us at theacademy_communityadvancement@bofa.com